

Special Election T-365 Issue: A Warren Presidency and Our Sector: What, We Worry?

By Blair Levin November 3, 2019

The election is one year away[fnote]We have titled this issue the Special Election T-365 Issue. We recognize that due to the Leap Year, our publication date is actually T minus 366. But 366 doesn't imply a year as artistically as 365. Besides, when the subject is politics, getting it 365/366 right is good enough as it is even more unusual than a Washington DC baseball team winning the World Series. (OK. That was a long and over wrought way to get a reference to the Nats miracle in this update but now we're done.)[/fnote] but investors are already wondering about the impact of a potential Warren Presidency on the Telecom, Mobile and Cable Sectors. In this note, we address that question, concluding that while Title II reclassification is likely, investors' worst fears, particularly price regulation and unbundling, are overblown.

In the first section, we analyze the overall prospects for Warren inspired legislation, concluding that the make up of the Senate, the limited time before the mid-terms, and Warren's own priorities create an environment in which legislation that would hurt the carriers is unlikely, but that to the contrary, there is some prospect for legislation creating a national framework for privacy and net neutrality, as well as infrastructure legislation, that we think could be mild positives for the sector.

In the second section we analyze the prospects for executive action, specifically at the FCC and DOJ Antitrust division. This is where investors' fears are most concentrated but we think those fears ignore a number of factors that make actions of material consequence unlikely. For example, while fears about more aggressive antitrust enforcement are well grounded, we think the domestic deals where antitrust might be relevant are largely done and Warren's target will be the tech sector, which may create a collateral benefit for those in the data transmission business. We think it likely the FCC will undertake some actions that the companies will oppose, such as in consumer protection, truth-in-billing and transparency, but we don't see those actions as material to equity values. Spectrum is more complex, with some potential upside for cable and smaller mobile carriers and downside for larger mobile enterprises by virtue of Warren's appointees likely being more sympathetic to



unlicensed spectrum needs and favoring smaller spectrum licenses. Again, however, we regard these as unlikely to be material to the equity values of the larger players.

In the third section, we discuss three largely overlooked factors—the courts, a change in market dynamics, and a change in the perception of the greatest corporate threat to the public—that provide an additional safety net to mitigate potential legislative and executive action that might materially damage companies in our sector.

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